



March 3, 2017

For immediate release

TVA GROUP REPORTS 30.5% INCREASE IN ADJUSTED OPERATING INCOME¹ IN THE FOURTH QUARTER OF 2016

Montreal, Canada – TVA Group Inc. (“TVA Group” or the “Corporation”) today announced that it recorded a net income attributable to shareholders of \$5.7 million, or \$0.13 per share, in the fourth quarter of 2016, compared with a net loss attributable to shareholders of \$1.5 million, or a loss of \$0.03 per share, in the same quarter of 2015.

Fourth quarter operating highlights:

- Consolidated adjusted operating income¹ of \$21,984,000, a favourable variance of \$5,138,000 (30.5%) from the same quarter of 2015;
- \$17,445,000 adjusted operating income¹ in the Broadcasting & Production segment, a favourable variance of \$4,752,000 mainly because of a 21.1% increase in the adjusted operating income¹ of TVA Network and improved in the adjusted operating results¹ at the specialty services, particularly “TVA Sports”;
- \$2,139,000 adjusted operating income¹ in the Magazines segment, a negative variance of \$934,000 (-30.4%) mainly because of lower operating revenues;
- \$2,400,000 adjusted operating income¹ in the Film Production & Audiovisual Services segment (“MELS”), a favourable variance of \$1,320,000 essentially because of increased in adjusted operating income¹ from soundstage and equipment rental and dubbing, and a decrease in the adjusted operating loss¹ of visual effects services due to higher volume of activities.

“We are satisfied with the results posted for the last quarter of our financial year, particularly the Broadcasting & Production segment, which registered significant advertising revenue growth, including year-over-year increases of 14.7% at “TVA Sports” and 10.5% at TVA Network. TVA Group’s total market share increased by 3.0 points to 35.5%² in the fourth quarter of 2016, compared with 32.5% in the same period of 2015. TVA Group again demonstrated its news leadership on US election night, when its coverage was seen by 1,139,000 viewers, a 40.0% market share³. In addition, more than 900,000 people followed the election results on the tvnouvelles.ca site and its mobile app ([Android](#) and [iOS](#)). We are pleased to see that subscriptions to the “TVA Sports” channel have recovered with the current hockey season,” commented Julie Tremblay, President and Chief Executive Officer of the Corporation.

“Our Magazines segment has been affected by the difficulties in that industry. But while the segment’s operating revenues fell by a significant 18.9%, the cost-cutting programs we introduced offset 86.3% of the drop in operating revenues and enabled us to generate a 7.3% operating margin. During the last quarter, we announced the discontinuation of two magazines, *CHEZ SOI* and *Tellement bon*, in order to be able to focus on our flagship brands and increase their reach. Despite the closures, TVA Group will maintain a strong presence in the decorating and cooking categories with

¹ See definition of adjusted operating income (loss) below.

² Source: Numeris, French Quebec, October 1 to December 31, 2016, Mon-Sun, 2 a.m. – 2 a.m., T2+

³ Source: Numeris, French Quebec, 6:30 pm-2 am, November 8, 2016, T2+.

our brands *Les idées de ma maison*, *Style at Home*, *Coup de pouce*, *Canadian Living* and *Recettes du Québec*,” added Ms. Tremblay.

“Finally, the Film Production & Audiovisual Services segment’s results improved considerably in the fourth quarter of 2016 compared with the same quarter of the previous year, largely because of higher volume of activities at our visual effects services. We are also very proud to have contributed to the award for the best sound for the film *Arrival*, directed by Denis Villeneuve, at the British Academy of Film and Television Arts, “BAFTA” 2017 edition, and also of the eight Oscar nominations,” concluded Ms. Tremblay.

2016 financial year results

For the fiscal year ended December 31, 2016, the Corporation’s consolidated adjusted operating income¹ was \$45,401,000, compared with \$47,390,000 in the previous year, a 4.2% decrease. Adjusted operating income¹ decreased by 7.2% in the Broadcasting & Production segment and increased by 52.3% in the Magazines segment, mainly explained by the inclusion of the results of the acquired magazines for the full year in 2016 and the realization of synergies and operational cost savings. In the Film Production & Audiovisual Services segment, adjusted operating income¹ decreased by \$5,003,000, mainly as a result of significantly lower volume of activities in soundstage and equipment rental, which was partially offset by the decrease in the adjusted operating loss¹ of visual effects activities. The \$1,736,000 decrease in the Broadcasting & Production segment’s adjusted operating income¹ was due primarily to a 7.8% increase in the adjusted operating loss¹ of “TVA Sports,” caused in particular by the failure of the Montreal Canadiens to qualify for the Stanley Cup playoffs, and to a slight decrease in TVA Network’s adjusted operating income¹. Those factors were partially offset by an increase in the adjusted operating income¹ of the specialty services other than “TVA Sports” and “LCN.”

Consolidated operating revenues amounted to \$590,866,000 in fiscal 2016, compared with \$589,890,000 in the previous year, a slight 0.2% increase. The Corporation’s net loss attributable to shareholders for the year totalled \$39,855,000 or a loss of \$0.92 per share, compared with a net loss attributable to shareholders of \$55,226,000 or a loss of \$1.42 per share in 2015.

In the third quarter of 2016, the Corporation recognized a \$40,100,000 non-cash goodwill impairment charge, without any tax consequences, in the Magazines segment. In 2015, a \$60,107,000 non-cash impairment charge was recorded with respect to the broadcasting licence, including \$30,054,000 without any tax consequences.

Definition

¹ *Adjusted operating income (loss) (“Adjusted operating results”)*

In its analysis of operating results, the Corporation defines adjusted operating income (loss) as net income (loss) before depreciation of property, plant and equipment, amortization of intangible assets, financial expenses, operational restructuring costs, impairment of assets and others, income taxes and share of (income) loss of associated corporations. Adjusted operating income (loss) as defined above is not a measure of results that is consistent with International Financial Reporting Standards (“IFRS”). Neither is it intended to be regarded as an alternative to other financial performance measures or to the statement of cash flows as a measure of liquidity. This measure should not be considered in isolation or as a substitute for other performance measures prepared in accordance with IFRS. This measure is used by management and the Board of Directors to evaluate the Corporation’s consolidated results and the results of its segments. This measure eliminates the significant level of impairment, depreciation and amortization of tangible and intangible assets and is unaffected by the capital structure or investment activities of the Corporation and its segments. Adjusted operating income (loss) is also relevant because it is a significant component of the Corporation’s annual incentive compensation programs. The Corporation’s definition of adjusted operating income (loss) may not be identical to similarly titled measures reported by other companies.

¹ See definition of adjusted operating income (loss) below.

Forward-looking information disclaimer

The statements in this news release that are not historical facts may be forward-looking statements and are subject to important known and unknown risks, uncertainties and assumptions which could cause the Corporation's actual results for future periods to differ materially from those set forth in the forward-looking statements. Forward-looking statements generally can be identified by the use of the conditional, the use of forward-looking terminology such as "propose," "will," "expect," "may," "anticipate," "intend," "estimate," "plan," "foresee," "believe" or the negative of these terms or variations of them or similar terminology. Certain factors that may cause actual results to differ from current expectations include seasonality, operational risks (including pricing actions by competitors and risk related to the loss of key customers in the Film Production & Audiovisual Services segment), programming, content and production cost risks, credit risk, government regulation risks, government assistance risks, changes in economic conditions, fragmentation of the media landscape, risks related to the Corporation's ability to adapt to fast-paced technological change and to new delivery and storage methods, and labour relation risks.

Investors and others are cautioned that the foregoing list of factors that may affect future results is not exhaustive and that undue reliance should not be placed on any forward-looking statements. For more information on the risks, uncertainties and assumptions that could cause the Corporation's actual results to differ from current expectations, please refer to the Corporation's public filings, available at www.sedar.com and <http://groupetva.ca>, including in particular the "Risks and Uncertainties" section of the Corporation's annual Management's Discussion and Analysis for the year ended December 31, 2016 and the "Risk Factors" section in the Corporation's 2016 annual information form.

The forward-looking statements in this news release reflect the Corporation's expectations as of March 3, 2017, and are subject to change after this date. The Corporation expressly disclaims any obligation or intention to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless required to do so by the applicable securities laws.

TVA Group

TVA Group Inc., a subsidiary of Quebecor Media Inc., is a communications company engaged in the broadcasting, film and audiovisual production, and magazine publishing industries. TVA Group Inc. is the largest broadcaster of French-language entertainment, information and public affairs programming in North America and one of the largest private production companies. TVA Group is also a leading publisher of French-language magazines and publishes some of Canada's most popular English-language titles. The Corporation's Class B shares are listed on the Toronto Stock Exchange under the ticker symbol TVA.B.

Source:

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TVA GROUP INC.

Consolidated statements of income (loss)

(unaudited)

(in thousands of Canadian dollars, except per-share amounts)

	Three-month periods ended December 31		Years ended December 31	
	2016	2015	2016	2015
Revenues	\$ 169,522	\$ 165,429	\$ 590,866	\$ 589,890
Purchases of goods and services	104,603	109,898	384,349	383,898
Employee costs	42,935	38,685	161,116	158,602
Depreciation of property, plant and equipment and amortization of intangible assets	9,639	12,757	35,961	33,515
Financial expenses	804	290	3,378	4,104
Impairment of a licence and of goodwill	–	–	40,100	60,107
Operational restructuring costs, impairment of assets and others	4,163	3,436	5,940	6,315
Income (loss) before tax expense (recovery) and share of (income) loss of associated corporations	7,378	363	(39,978)	(56,651)
Tax expense (recovery)	1,946	265	542	(7,818)
Share of (income) loss of associated corporations	(226)	1,575	(829)	6,134
Net income (loss)	\$ 5,658	\$ (1,477)	\$ (39,691)	\$ (54,967)
Net income (loss) attributable to:				
Shareholders	\$ 5,717	\$ (1,472)	\$ (39,855)	\$ (55,226)
Non-controlling interest	(59)	(5)	164	259
Basic and diluted income (loss) per share attributable to shareholders	\$ 0.13	\$ (0.03)	\$ (0.92)	\$ (1.42)

TVA GROUP INC.

Consolidated statements of comprehensive income (loss)

(unaudited)
(in thousands of Canadian dollars)

	Three-month periods ended December 31		Years ended December 31	
	2016	2015	2016	2015
Net income (loss)	\$ 5,658	\$ (1,477)	\$ (39,691)	\$ (54,967)
Other comprehensive items that may be reclassified to income:				
Cash flow hedge:				
Gain (loss) on valuation of derivative financial instruments	91	57	294	(462)
Deferred income taxes	(25)	(16)	(79)	124
Other comprehensive items that will not be reclassified to income:				
Defined benefit plans:				
Re-measurement gain (loss)	31,296	(3,446)	11,296	(3,446)
Deferred income taxes	(8,369)	928	(3,027)	928
	22,993	(2,477)	8,484	(2,856)
Comprehensive income (loss)	\$ 28,651	\$ (3,954)	\$ (31,207)	\$ (57,823)
Comprehensive income (loss) attributable to:				
Shareholders	\$ 28,710	\$ (3,949)	\$ (31,371)	\$ (58,082)
Non-controlling interest	(59)	(5)	164	259

TVA GROUP INC.

Consolidated statements of equity

(unaudited)
(in thousands of Canadian dollars)

	Equity attributable to shareholders				Equity attributable to non-controlling interest	Total equity
	Capital stock	Contributed surplus	Retained earnings	Accumulated other comprehensive (loss) income		
Balance as at December 31, 2014	\$ 98,647	\$ 581	\$ 162,595	\$ (3,618)	\$ –	\$ 258,205
Business acquisitions	–	–	–	–	417	417
Net (loss) income	–	–	(55,226)	–	259	(54,967)
Issuance of share capital, net of transaction costs	108,633	–	–	–	–	108,633
Other comprehensive loss	–	–	–	(2,856)	–	(2,856)
Balance as at December 31, 2015	207,280	581	107,369	(6,474)	676	309,432
Net (loss) income	–	–	(39,855)	–	164	(39,691)
Other comprehensive income	–	–	–	8,484	–	8,484
Balance as at December 31, 2016	\$ 207,280	\$ 581	\$ 67,514	\$ 2,010	\$ 840	\$ 278,225

TVA GROUP INC.

Consolidated balance sheets

(unaudited)

(in thousands of Canadian dollars)

	December 31, 2016	December 31, 2015
Assets		
Current assets		
Cash	\$ 17,219	\$ 11,996
Accounts receivable	142,663	150,930
Income taxes	3,966	6,787
Programs, broadcast rights and inventories	77,628	79,495
Prepaid expenses	3,870	4,064
	245,346	253,272
Non-current assets		
Broadcast rights	44,684	36,321
Investments	12,756	12,594
Property, plant and equipment	205,843	208,103
Intangible assets	32,493	39,770
Goodwill	37,885	77,985
Defined benefit plan asset	4,250	—
Deferred income taxes	3,351	7,069
	341,262	381,842
Total assets	\$ 586,608	\$ 635,114

TVA GROUP INC.

Consolidated balance sheets (continued)

(unaudited)
(in thousands of Canadian dollars)

	December 31, 2016	December 31, 2015
Liabilities and equity		
Current liabilities		
Accounts payable and accrued liabilities	\$ 105,523	\$ 112,914
Income taxes	1,250	1,769
Broadcast rights payable	92,627	88,867
Provisions	6,638	7,107
Deferred revenues	19,847	28,148
Short-term debt	6,562	4,219
	232,447	243,024
Non-current liabilities		
Long-term debt	62,561	68,812
Defined benefit plan liability	1,904	2,322
Other liabilities	9,675	8,652
Deferred income taxes	1,796	2,872
	75,936	82,658
Equity		
Capital stock	207,280	207,280
Contributed surplus	581	581
Retained earnings	67,514	107,369
Accumulated other comprehensive income (loss)	2,010	(6,474)
Equity attributable to shareholders	277,385	308,756
Non-controlling interest	840	676
	278,225	309,432
Total liabilities and equity	\$ 586,608	\$ 635,114

TVA GROUP INC.

Consolidated statements of cash flows

(unaudited)
(in thousands of Canadian dollars)

	Three-month periods ended December 31		Years ended December 31	
	2016	2015	2016	2015
Cash flows related to operating activities				
Net income (loss)	\$ 5,658	\$ (1,477)	\$ (39,691)	\$ (54,967)
Adjustments for:				
Depreciation and amortization	9,715	12,826	36,243	33,829
Impairment of a licence and of goodwill	–	–	40,100	60,107
Share of (income) loss of associated corporations	(226)	1,575	(829)	6,134
Deferred income taxes	1,726	(18)	(494)	(8,663)
Others	1	2	303	24
Cash flows provided by current operations	16,874	12,908	35,632	36,464
Net change in non-cash balances related to operating activities	(11,603)	(4,449)	6,023	58,830
Cash flows provided by operating activities	5,271	8,459	41,655	95,294
Cash flows related to investing activities				
Additions to property, plant and equipment	(5,063)	(6,308)	(29,081)	(23,900)
Additions to intangible assets	(796)	(1,061)	(2,285)	(2,642)
Net business acquisitions	–	(786)	222	(57,147)
Change in investments	–	–	(895)	(2,620)
Cash flows used in investing activities	(5,859)	(8,155)	(32,039)	(86,309)
Cash flows related to financing activities				
Decrease in bank overdraft	–	–	–	(4,486)
Repayment of long-term debt	(1,395)	(1,152)	(4,190)	(940)
Repayment of credit facility from parent corporation	–	–	–	(100,000)
Issuance of share capital, net of transaction costs	–	–	–	108,633
Repayment of derivative financial instruments	(60)	(51)	(203)	(196)
Cash flows (used in) provided by financing activities	(1,455)	(1,203)	(4,393)	3,011
Net change in cash	(2,043)	(899)	5,223	11,996
Cash at beginning of period	19,262	12,895	11,996	–
Cash at end of period	\$ 17,219	\$ 11,996	\$ 17,219	\$ 11,996
Interests and taxes reflected as operating activities				
Interests paid	\$ 766	\$ 800	\$ 2,570	\$ 3,975
Income taxes paid (cash) (net of refunds or of payments)	277	(731)	(1,271)	1,374

TVA GROUP INC.

Segmented information

(unaudited)

(in thousands of Canadian dollars)

Management made changes to the Corporation's management structure at the beginning of 2016. Some Broadcasting & Production segment operations formerly conducted by TVA Accès inc. (now Mels Dubbing Inc.) were transferred to other units of the Corporation. Commercial production remained in the Broadcasting & Production segment, while custom publishing, print advertising production and premedia services were integrated into the operations of the Magazines segment and dubbing became part of the Film Production & Audiovisual Services segment. Financial information for prior comparative periods has been restated to take into account the new presentation.

The Corporation's operations now consist of the following segments:

- The **Broadcasting & Production segment**, which includes the operations of TVA Network (including the subsidiary and divisions TVA Productions inc., TVA Nouvelles and TVA Interactif), specialty services, the marketing of digital products associated with the various televisual brands, commercial production services and distribution of audiovisual products.
- The **Magazines segment**, which through its subsidiaries, notably TVA Publications inc. and Les Publications Charron & Cie inc., publishes French- and English-language magazines in various fields such as the arts, entertainment, television, fashion, sports and decoration, and markets digital products associated with the various magazine brands; and provides custom publishing, print advertising production and premedia services.
- The **Film Production & Audiovisual Services segment**, which through its subsidiaries MELS Studios and Postproduction G.P. and Mels Dubbing Inc. provides soundstage and equipment rental, dubbing, postproduction and visual effects services.

TVA GROUP INC.

Segmented information (continued)

(unaudited)
(in thousands of Canadian dollars)

	Three-month periods ended December 31		Years ended December 31	
	2016	2015	2016	2015
Revenues				
Broadcasting & Production	\$ 128,194	\$ 119,455	\$ 427,627	\$ 417,891
Magazines	29,120	35,918	115,829	117,132
Film Production & Audiovisual Services	15,189	12,930	59,320	64,570
Intersegment items	(2,981)	(2,874)	(11,910)	(9,703)
	169,522	165,429	590,866	589,890
Adjusted operating income⁽¹⁾				
Broadcasting & Production	17,445	12,693	22,379	24,115
Magazines	2,139	3,073	13,830	9,080
Film Production & Audiovisual Services	2,400	1,080	9,192	14,195
	21,984	16,846	45,401	47,390
Depreciation of property, plant and equipment and amortization of intangible assets	9,639	12,757	35,961	33,515
Financial expenses	804	290	3,378	4,104
Impairment of a licence and of goodwill	–	–	40,100	60,107
Operational restructuring costs, impairment of assets and others	4,163	3,436	5,940	6,315
Income (loss) before tax expense (recovery) and share of (income) loss of associated corporations	\$ 7,378	\$ 363	\$ (39,978)	\$ (56,651)

⁽¹⁾ The Chief Executive Officer uses adjusted operating income (loss) as a measure of financial performance for assessing the performance of each of the Corporation's segments. Adjusted operating income (loss) is defined as net income (loss) before depreciation of property, plant and equipment, amortization of intangible assets, financial expenses, operational restructuring costs, impairment of assets and others, income taxes and share of (income) loss of associated corporations. Adjusted operating income (loss) as defined above is not a measure of results that is consistent with IFRS.